



Ruth Ovens HR Director of Wilts Electrical Wholesalers :

“Established in 1925, Wilts Electrical is the UK’s largest independent Electrical Wholesaler. We started as a one branch business and by 2007 had built up to 70 branches nationally. Distribution was key to this successful growth and by mid 2007 it was clear we needed to recruit a high calibre logistics professional to develop the operation and to plan and deliver the change needed to allow further growth and development of service levels.

Beth Cauldwell worked with us in the recruitment of our new Head of Logistics. We began by agreeing detailed person specification and ensuring we were clear on expectations of the appointed individual and the impact they would have on the business. The assignment ran very smoothly and to time plan and we appointed a Head of Logistics who, over the last 2 years has been a real asset to our business in driving out cost and delivering change and improved service levels.

I am more than happy to provide this testimonial for Beth Cauldwell and her team”